Trimline.

Outfitting. Redefined.



2541 PROJECTS.

Delivered over 59 years



41 TEAM MEMBERS

With a wealth of experience



500+ SKILLED PERSONNEL

The scale to deliver large projects

WE ARE TRIMLINE.



120,000+ HOURS

Worked in the last 12 months



59 YEARS EXPERIENCE

Established in 1965, just after the dinosaurs



24/7 OPERATIONS

We work globally

Trimline.

WHAT DRIVES US.

Our four guiding principles.



INNOVATION.

We are always trying to improve and innovate. Our team are constantly looking for ways to be more efficient, and deliver a better service to our customers.

We are not scared of technology, and we actively embrace change in order to continually improve our services.



EXPERIENCE.

We recognise that our team is our greatest asset. Their depth of knowledge and experience in the sector ensures you are trusting your project to a safe pair of hands.

Our job is to use that knowledge to deliver successful projects, time after time.



COLLABORATION.

We work together to deliver beautiful things. With our clients, with each other, and with our suppliers and partners.

Through close collaboration we work with the whole supply chain to bring projects to life, and build long term relationships based on trust and teamwork.



TRANSPARENCY.

We are clear, concise and open at all times. With our customers, our supply-chain, and internally.

Our belief is that information should be shared with clarity and transparency at all times, allowing everyone to work together towards our common goals.

Trimline.

WE SPECIALISE.

Focussed expertise.



REFURBISHMENT AND NEW BUILD.

Large scale outfitting projects for cruise and ferry operators, with an ideal project size between £1-4m.



IN-HOUSE DESIGN.

Our in-house design service produces beautiful compliant designs, fully costed and specified, so what you see is what you get.



IN SERVICE WORKS.

In-service refits and maintenance services to keep your ships in optimum condition with minimum downtime.



HOMEPORT SCANNING.

Scanning and visualisation services to help you and your supply-chain be as efficient as possible when managing vessel interiors.

Trimline.

CAPABILITIES.

Our capabilities and what we do the most.

REGULARLY.

Bespoke Joinery
Lighting
Decoration
Upholstery
Flooring
Bulkheads
Deckheads
Electrical modifications
Tiling
Plumbing
Stonemasonry
Welding

Local HVAC and refrigeration
Full electrical installations
Sprinkler modifications
Fire boundary adjustments
USPH catering and bar work
Complete lighting control systems
Vacuum and pipework systems

Full galleys and pantries
Substantial structural modifications
Fire hydrant movements

LESS REGULARLY

WITH YARD / CLIENT CONTRACTORS.

Major plant equipment (HVAC, electrical or water)
Major steelwork

IN HOUSE JOINERY

GLOBAL REACH

LIVE PROJECT REPORTING

IN HOUSE DESIGN

TECHNICAL BACKUP

2541 PROJECTS

41 TEAM MEMBERS

59 YEARS EXPERIENCE

24/7 OPERATIONS

500+ WORKFORCE

Trimline.

MANAGEMENT TEAM.

Over 80 years outfitting experience between us.



Ross Welham
Owner



Nick Farrell
Owner



Naomi Cooper
Director of projects



Owen Hamilton
Director of project support



Adam Cooper
Director of technical

Trimline.

WE ARE TRIMLINE.

We are nothing without these people, and Betty of course.



PLUS OUR 500+ SKILLED PERSONNEL AND SUBCONTRACTORS.

Trimline.

OUR FACILITIES.



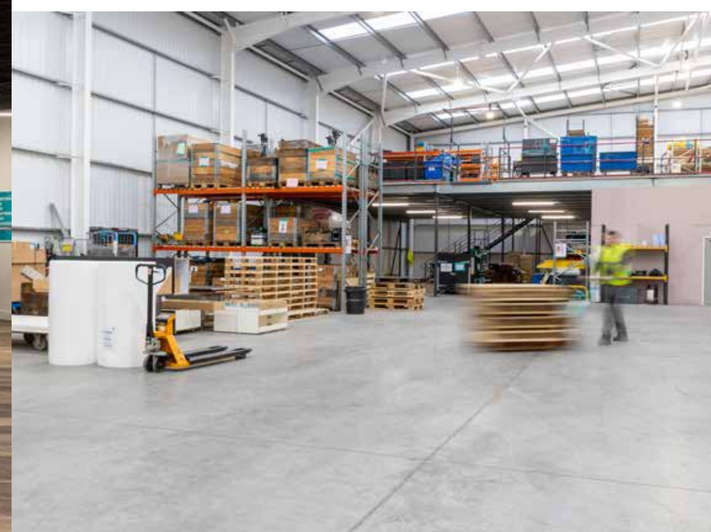
PURPOSE BUILT FACILITY.

Everything under one roof including offices, warehousing, joinery & upholstery.



COLLABORATION MEETS COMFY.

We have character, and so do our offices.



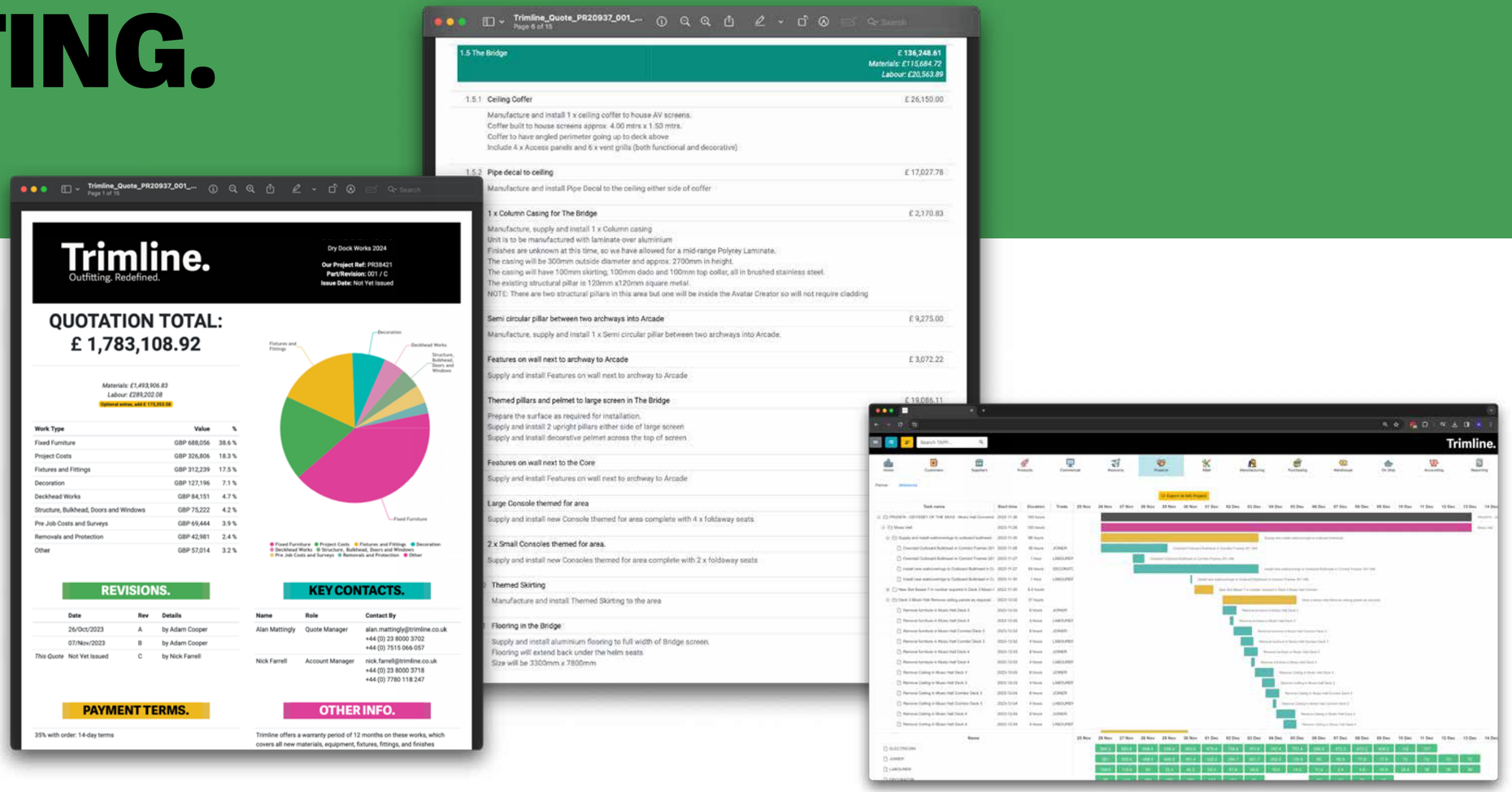
SPACIOUS WAREHOUSE.

32,000 sq ft, of storage / integration space.

Trimline.

QUOTING.

We put the effort in.



FOR US, EVERYTHING STARTS WITH THE QUOTE.

We carefully calculate our pricing based on breaking down every element of the scope into distinct areas, and then each of those areas are broken down into multiple tasks.

Each individual task is assigned to the specific trade, with details on how many minutes it will take to carry out, and what materials/tools are needed. Out of this comes an extremely detailed quotation, based on facts.

In addition, because our system is fully integrated, it also dynamically creates a project plan and schedule, and all the data we need to track progress onsite, even at this early stage.

You may only need the headline figures, but we always quote in detail, and provide this detail in addition to your own preferred formats.

Trimline.





REFURBISHMENT + NEW BUILD CASE STUDES.





Trimline.

RESTAURANTS.

LATITUDE AND VISTA.

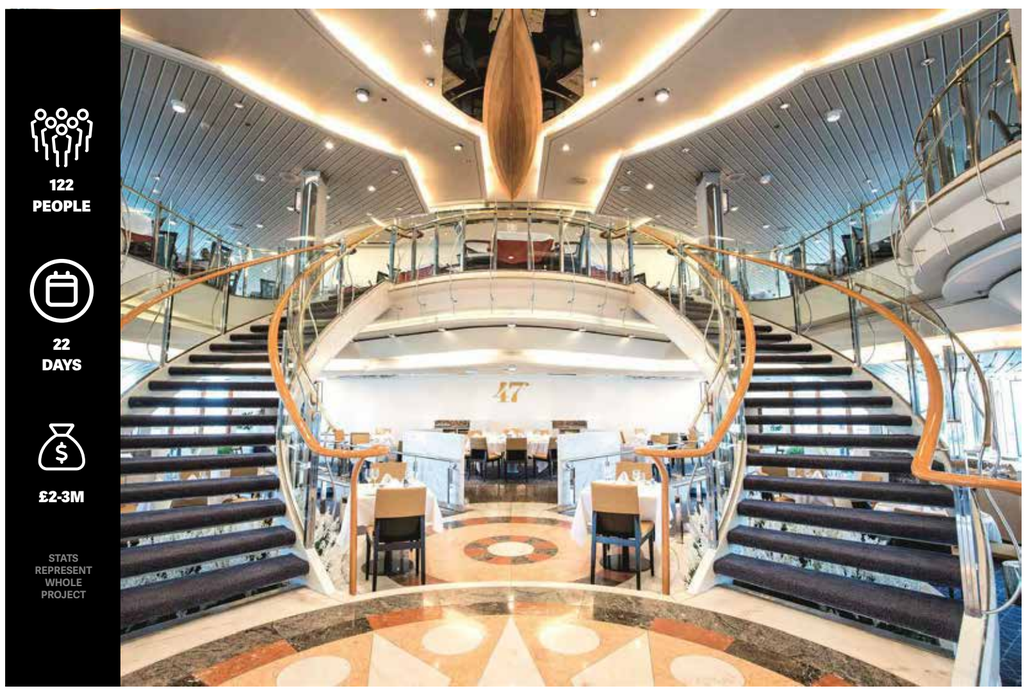
A full top-to-bottom restaurant refurbishment which involved upgrades to all spaces, custom joinery work and a new highly efficient smart LED lighting system.

Our team included joiners, floor layers, lighting engineers, labourers, decorators, welders, electricians, pipe fitters, tilers, and catering engineers.

HANAMI THEMED RESTAURANT.

Transformation of an open space into an intimate Japanese restaurant, Hanami. Trimline created a custom-designed bar top and front, adding themed wooden light features, window louvres, wooden screening, tiling and waiter stations.

The refurb also included mosaic column wraps, bespoke booth seating, lighting enhancements, manufactured tables, carpeting in the seating area, and the inclusion of an illuminated seating plinth.



Marella Discovery - Latitude and Vista.



TUI Cruises, Mein Schiff 4, Hanami Restaurant.

Trimline.


Trimline.

BARS.

SQUID AND ANCHOR.

We have rebranded this space four times now - each time involved the installation of a brand-new turnkey beer store and modifications to the bar, introducing a much larger beer, soda, and wine system.

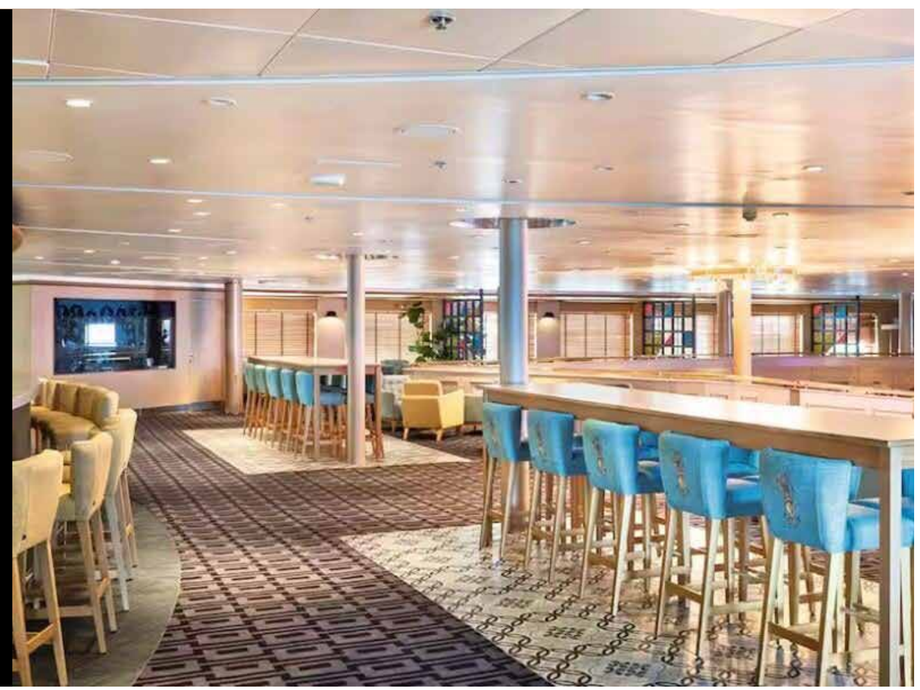
The comprehensive scope of work covered new carpeting, decor enhancements, soft furnishings, lighting up- grades, floor tiling, a complete replacement of banquette seating and balustrade, and the installation of fixed and loose furniture.

225
PEOPLE

33
DAYS

£4-5M

STATS REPRESENT WHOLE PROJECT



Marella Cruises, Marella Voyager, Squid and Anchor.

DIAMANT RESTAURANT.

Complete refurbishment of Diamant Bar, including the design & manufacturing of high-back banquette seating, installation of a refrigerated wine display units, and custom manufactured fixed furniture.

The project also included upholstery work, illuminated tables, flooring, theming, detailed cladding for structural columns, shrubbery, installation of a relined ceiling feature, respraying of the feature piano-style wine cooler.

75
PEOPLE

22
DAYS

£2-3M

STATS REPRESENT WHOLE PROJECT



TUI Cruises, Mein Schiff 4, Diamant Bar.

Trimline.



Trimline.

PUBLIC SPACES.

ROYAL CARIBBEAN SMOKELESS CASINO.

Converting former jazz clubs into smoke-less casinos on three Royal Caribbean ships, whilst in-service. Works included technical electrical installations, and new cable runs, all of which were carried out with no passenger impact.

As we were working in service, works were more complex, including installing hoardings to restrict access and abnormal scheduling to ensure no customers were affected by the works.

CLUB LOUNGE.

Trimline's in-house interior design team collaborated closely with Condor Ferries to optimise the interior space and create new luxurious areas. The Club Lounge, exudes a premium ambiance, including a small self-serve food servery.

The project involved the construction of new bulkheads to expand space, the design and manufacture of a new cold well, fixed and loose furniture. New carpeting and Amtico flooring, divider display screens, lighting, decoration, and a TV were also part of the scope.

24 PEOPLE

12 DAYS

£1-1.5M

STATS REPRESENT WHOLE PROJECT



Royal Caribbean, Various Ships, Smokeless Casinos.

75 PEOPLE

18 DAYS

£1.5-2M

STATS REPRESENT WHOLE PROJECT



Condor Ferries, Condor Islander, Club Lounge.

Trimline.



Trimline.

SUITES + STATEROOMS.

PREMIUM SUITES.

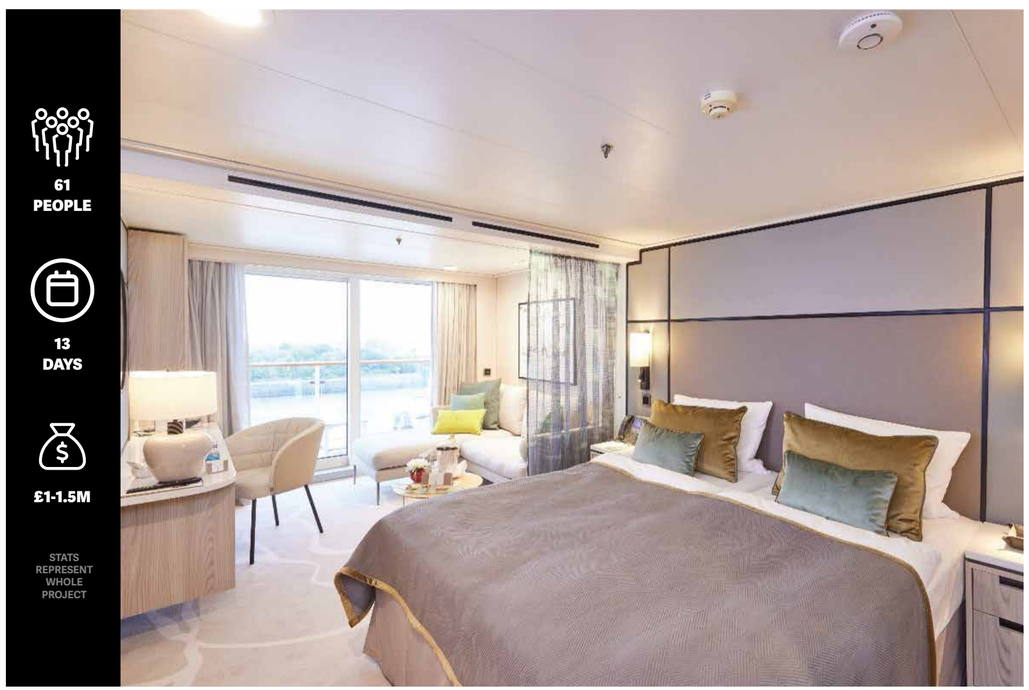
The modernisation of 56 luxury suites requiring joiners, labourers, carpet fitters, hard surface repairers, French polishers, decorators, leather repairers, upholsterers, and electricians.

The project involved the installation of new flooring, manufactured fixed furniture, soft furnishings, and light fittings, imparting a fresh, bright, and airy ambiance to the high-end suites.

FEATURE SUITES.

Trimline tranformed the suites, introducing new fixed furniture, loose furniture, wall coverings, soft furnishings, flooring, and architectural lighting, to create a harmonious and immersive experience.

Trimline, in collaboration with Marella Cruises and Interior Architect Guri Blindheim, were awarded 'Best Suite' award for Santorini suite, at the Cruise Ship Interiors 2023 Awards.



Hapag Lloyd, Europa, Suites.



Marella Cruises, Marella Voyager, Santorini Suite

Trimline.

OUTDOOR AREAS.

AUSSENALSTER OUTDOOR BAR.

Trimline redesigned the bar to include a solid timber geometrically patterned facade. Weather resistant and highly maintainable timber panels were preassembled to the specific dimensions, ready to install onsite.

Back and front-of-house tiling was carried out, new bar stools added, waiter stations and back bars were modified, along with food counters, windbreaks and new graphics/signage.

25
PEOPLE

12
DAYS

£0.25-0.5M

STATS REPRESENT WHOLE PROJECT



TUI Cruises, Mein Schiff 5, Aussenalster Bar.

MEDITERRANEAN OUTDOOR BAR.

In the course of renovating the Mediterranean Bar, our team carried out a series of upgrades. This included the replacement of the bar's solid surface countertops for both internal and external bars.

In the external bar, we replaced the bar apron and upstand tiles. In the internal bar space, we sprayed the deckhead throughout the area and carried out the reupholstering of all fixed seating and sofas. New tops were also introduced to the waiter stations.

79
PEOPLE

25
DAYS

£1.5-2M

STATS REPRESENT WHOLE PROJECT



Marella Cruises, Marella Explorer, Med Bar.

Trimline.

THEATRE VENUES.

LIVE LOUNGE.

Trimline installed new bulkheads, deck heads, raised deck and stage areas, and added a custom-built bar. A bespoke acoustic ‘floating’ deck was installed along with sound dampening to reduce noise levels to cabins situated below.

A bespoke grand piano on a raised drinks area, painted yellow with a high gloss finish. Contemporary laminate pink and blue design bulkheads with feature ceiling discs and programmable LED lighting systems.

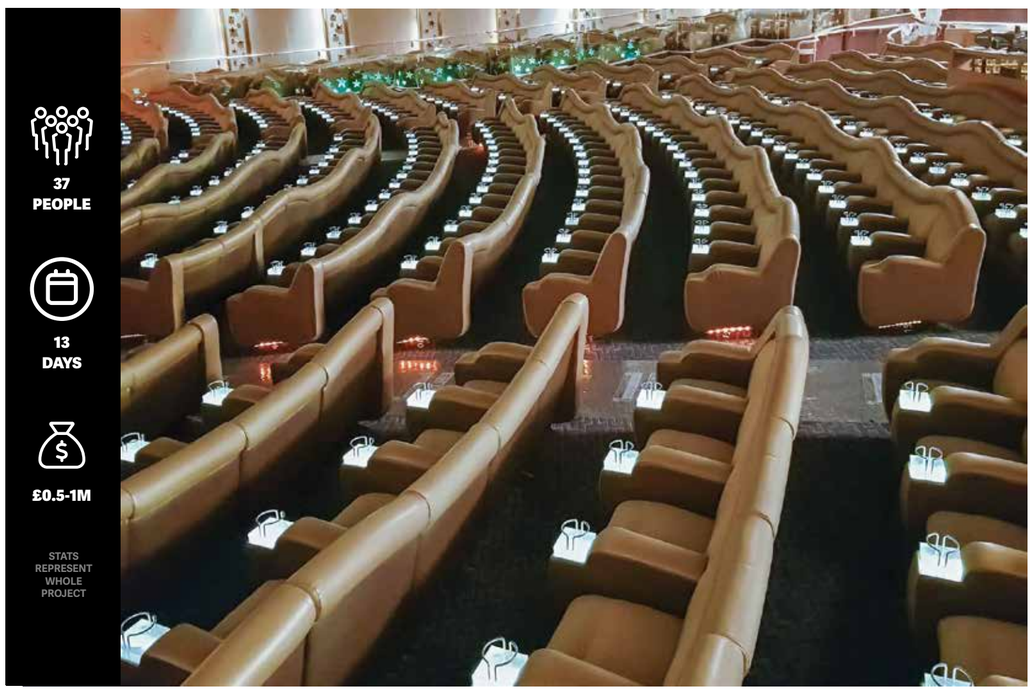
BROADWAY SHOW LOUNGE.

To improve the passenger experience in the show lounge our team removed the original 600 cupholders and replaced them with illuminated glass cup holders with fiddle-rails.

New electrical wiring was added to the seating to allow for the new features, and a number of rows were re- upholstered.



Marella Cruises, Discovery 2, Live Lounge.



Marella Cruises, Marella Discovery 2, Broadway Show Lounge.

Trimline.


Trimline.

SPA + BEAUTY.

FULL ADA SPA REMEDIATION.

We carried out a full remediation focused on enhancing accessibility for individuals with disabilities in the Spa area. Improvements were made to the Spa reception, Salon, manicure station, pedicure room, and barber shop.

Extensive renovations were carried out in the changing rooms, treatment rooms, and thermal suites, with the addition of a technically complex experiential shower. One thermal suite underwent full renovations, while the other received a facelift.



Princess Cruises, Sky Princess, Spa.

BEAUTY SALON.

Trimline provided a full refurbishment of the beauty Salon on Seabourn Odyssey, with a full strip-out and replacement of flooring, wall-coverings, lighting and fixed/loose furniture.

The work also included electrical, plumbing, bespoke joinery and supply of specific salon equipment.



Seabourn Cruises, Seabourn Odyssey, Beauty Salon.

Trimline.

RETAIL + CONCESSIONS.

CARNIVAL RETAIL UPGRADES.

Upgrading the primary retail outlets involved the installation of new gondolas featuring illuminated glass displays, upgraded lighting, refurbishment of existing units, installing slat walling for merchandise, new POS units, carpeting, decoration, adherence of decorative film, and a refresh of the entrance walkways for all guests.

28
PEOPLE

12
DAYS

£0.5-1M

STATS REPRESENT WHOLE PROJECT



Carnival Corp, Carnival Miracle, Retail.

DUTY FREE SHOP.

Part of the 2-ship refurbishment of key public areas onboard Côte Des Dunes and Côte Des Flandres. Both refits took place consecutively at Damen shipyard in Dunkerque on short timescale drydocks.

The 50-strong team of specialist trades first stripped-out Côte Des Dunes and then completed the full turnkey refurbishment of the Sea Shop which included installation new flooring, fixed retail units, deckheads, lighting and decoration throughout.

52
PEOPLE

14
DAYS

£2-3M

STATS REPRESENT WHOLE PROJECT





DFDS, Cote des Dunes, Duty Free Shop.

Trimline.

ADA / DISABILITY.

ADA REMEDIATION.

Trimline are well versed in ADA compliance.

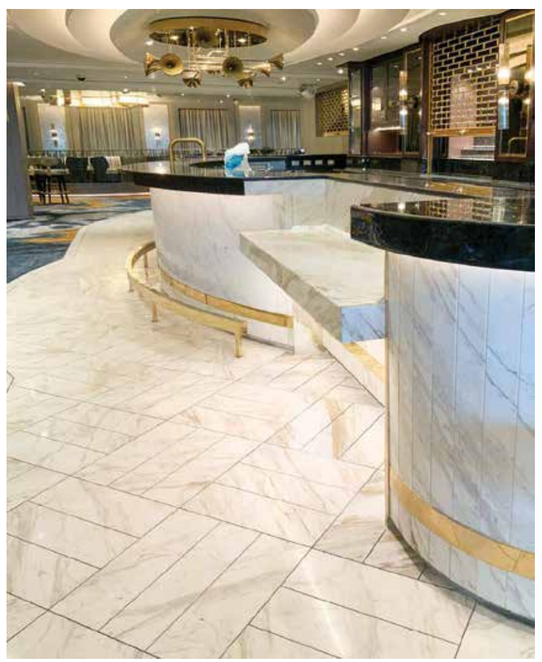
Our aim is to create inclusive and accessible environments for everyone, including those with disabilities.

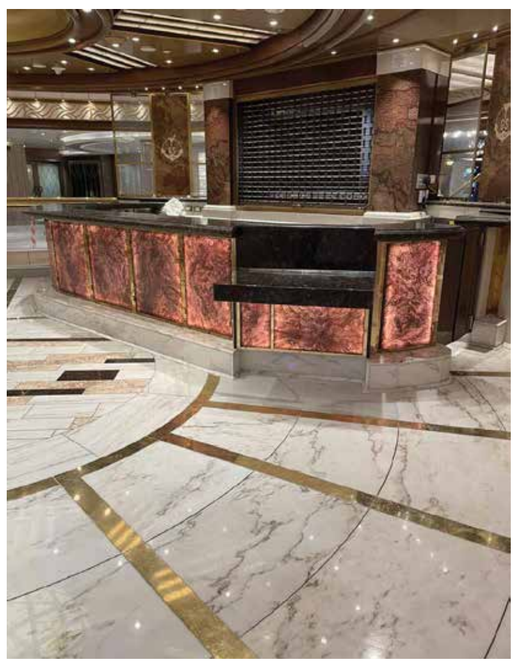
We are also working with a number of cruise lines on remediation projects to bring existing areas up to standard.

ENHANCED ACCESSIBILITY.

INCLUSIVE DESIGN.

SHARED EXPERIENCE.









Trimline.

IN-SERVICE WORKS.

Considerate. Careful. Flexible.

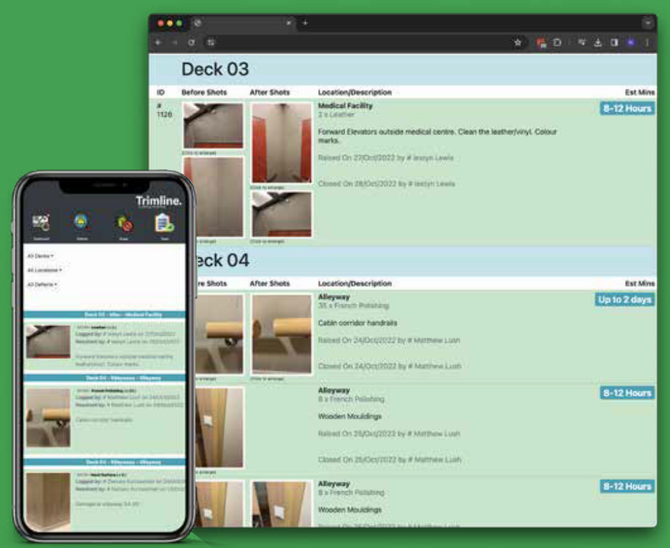






We understand the negative impacts of taking ships out of service, and we offer in-service work where practical to help you keep ships in top condition whilst ensuring you can keep generating revenue.

Whether carefully refitting areas whilst passengers are on-board, or providing ride-on-squads allowing hard-surface-repairs, re-upholstery and other minor works, Trimline has experience working sympathetically around guests and carrying out activities alongside your ship's team.



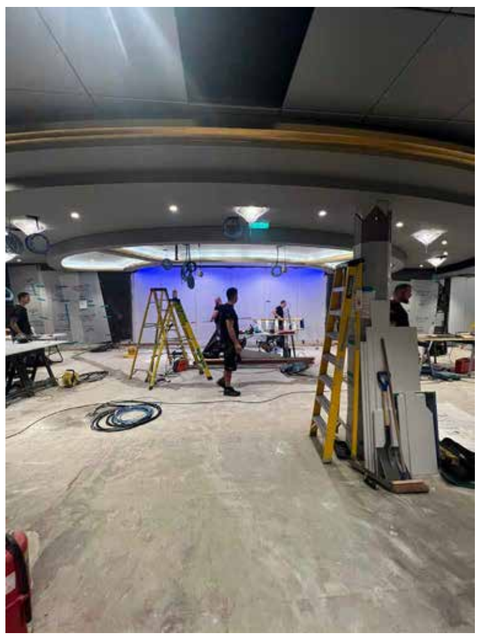
- In-Service teams experienced working around customers
- Some refit works can be carried out in-service
- Regular ride-on-squads to keep ships in top condition
- All work tracked in real time, reported and imagery taken for reference
- Repairing rather than replacing where possible

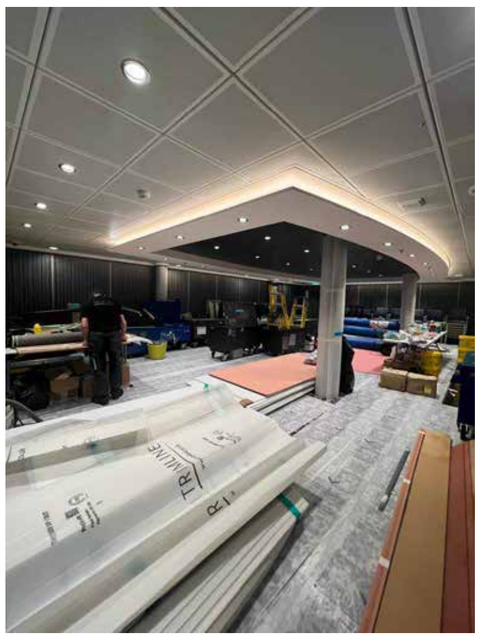
Trimline.

IN-SERVICE WORKS.

Considerate. Careful. Flexible.









ROYAL CARIBBEAN 5 X CASINO'S IN SERVICE.

The projects involved extensive demolition works including removal of bulkheads and installation of new electrical circuits and penetrations. Inevitably, as we were working in service, excellent co-ordination between the ship and our teams was required to ensure guests experienced no impact.

This included installing hoardings to restrict access, and working at different times of day to minimise noise.

The projects were completed on time, with no adverse impact to customer experience.

Trimline.

IN HOUSE DESIGN.

We believe in protecting the original intent.

WHAT YOU SEE IS WHAT YOU GET

AND WE ARE VERY PROUD OF THAT.

RENDER.



PHOTOGRAPH.



Trimline.

DESIGN CAPABILITIES.

Full in-house design service from creation to delivery.



COMPLIANCE.



COST CONSCIOUS.



ENVIRONMENTALLY AWARE.



DETAILED SCOPES.

3D DESIGN.

Full 3D Design capability

Sketchup live modelling.
Photo realistic renders.
Accurate scale modelling.
Spacial co-ordination
VR walk-throughs.

2D DESIGN.

Graphic design in-house

Graphic creation.
Print ready files.
Procuring imagery.

TECHNICAL DESIGN.

Technical wizards at play

Experienced technical designers.
Specification drawings.
Manufacturing drawings.
Scope of works.
Fire load calculations.

Trimline.

HOMEPORT SCANNING.

Increase efficiency, save cost, better collaboration.

WHAT IS HOMEPORT?

Homeport is a service provided by Trimline, which gives everyone in your organisation access to full virtual walkthrough scans of all public spaces on your ships.

Imagine being in a meeting and talking about a space. Within seconds you can open a web-browser, click the space on the deckplan, and then look around. It's the next best thing to being there.

WHAT ARE THE BENEFITS?

REDUCE COST.

SPEED UP, COLLABORATION.

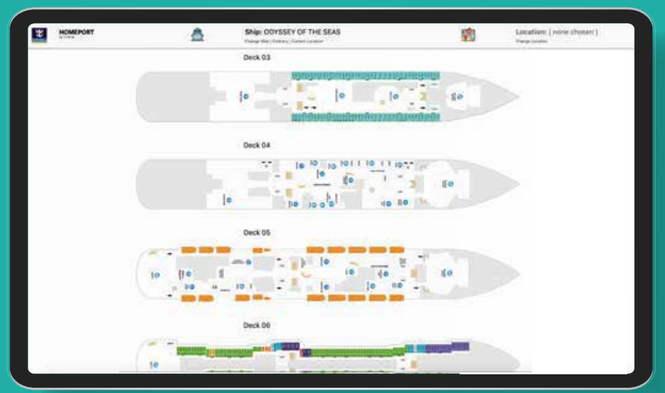
REMOVE RISK.

SUSTAINABLE FUTURE.

- **Massive efficiency.** Anyone in the organisation can instantly look at spaces on your ships, making decision making more effective.
- **By visiting virtually**, you can save many physical trips. Save travel cost and travel time.
- **Allowing contractors to view spaces**, means they can give budget pricing more quickly and more accurately without an onsite survey.
- **Longer term this reduces cost**, by reducing contractor costs for time and travel.
- **If you reduce surveys and trips**, you also reduce cabin usage, and maximise paying revenue.
- **It's also the right thing to do environmentally**, saving carbon-emissions from saved flights and travel.



SELECT THE SHIP.



SELECT THE LOCATION.



EXPLORE THE SPACE.

Trimline.

HOMEPORT SCANNING.

Increase efficiency, save cost, better collaboration.

INITIAL FULL SCAN.

An initial full scan of every public space on your ship, tagged by deck and location.

PORTAL ACCESS.

All scans accessible to your entire team via the HomePort web portal.

EXTERNAL LINKS.

Send contractors customized links for spaces, and see when they have accessed those links.

UPDATE SCANS.

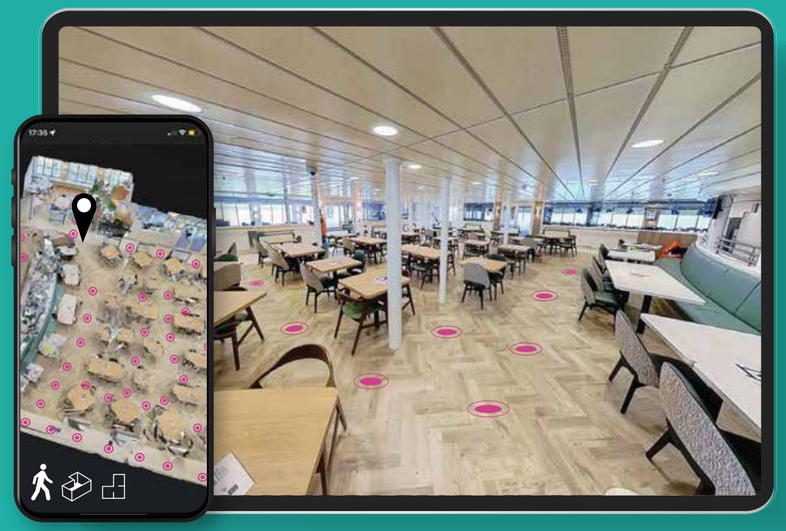
Visits up to twice a year to update modified or altered spaces, with the aim to schedule them as soon after dockings/refits are completed.

OTHER BENEFITS.

Measurements can be taken from the scans in the portal, easily accurate enough for pricing & scoping purposes.

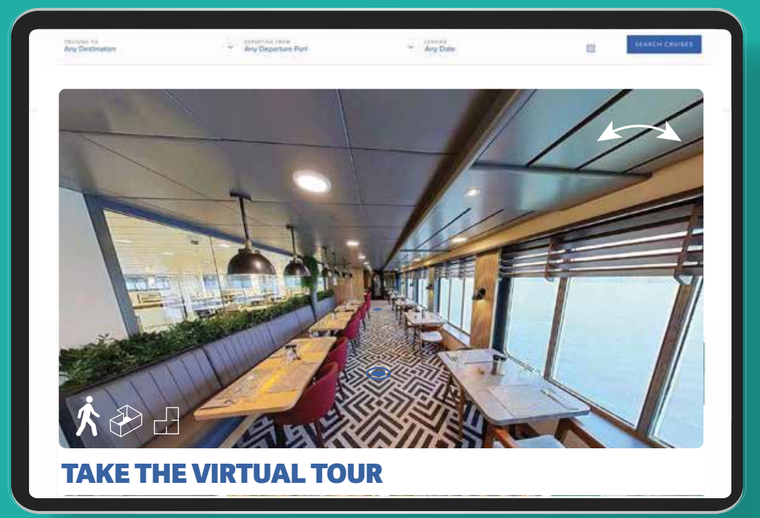
ADDITIONAL FILE TYPES.

Additional file types can be extracted from the scans, such as reflected floor plans, 3D CAD models, BIM files*



FULL WALK-THROUGHS

For internal and external use.



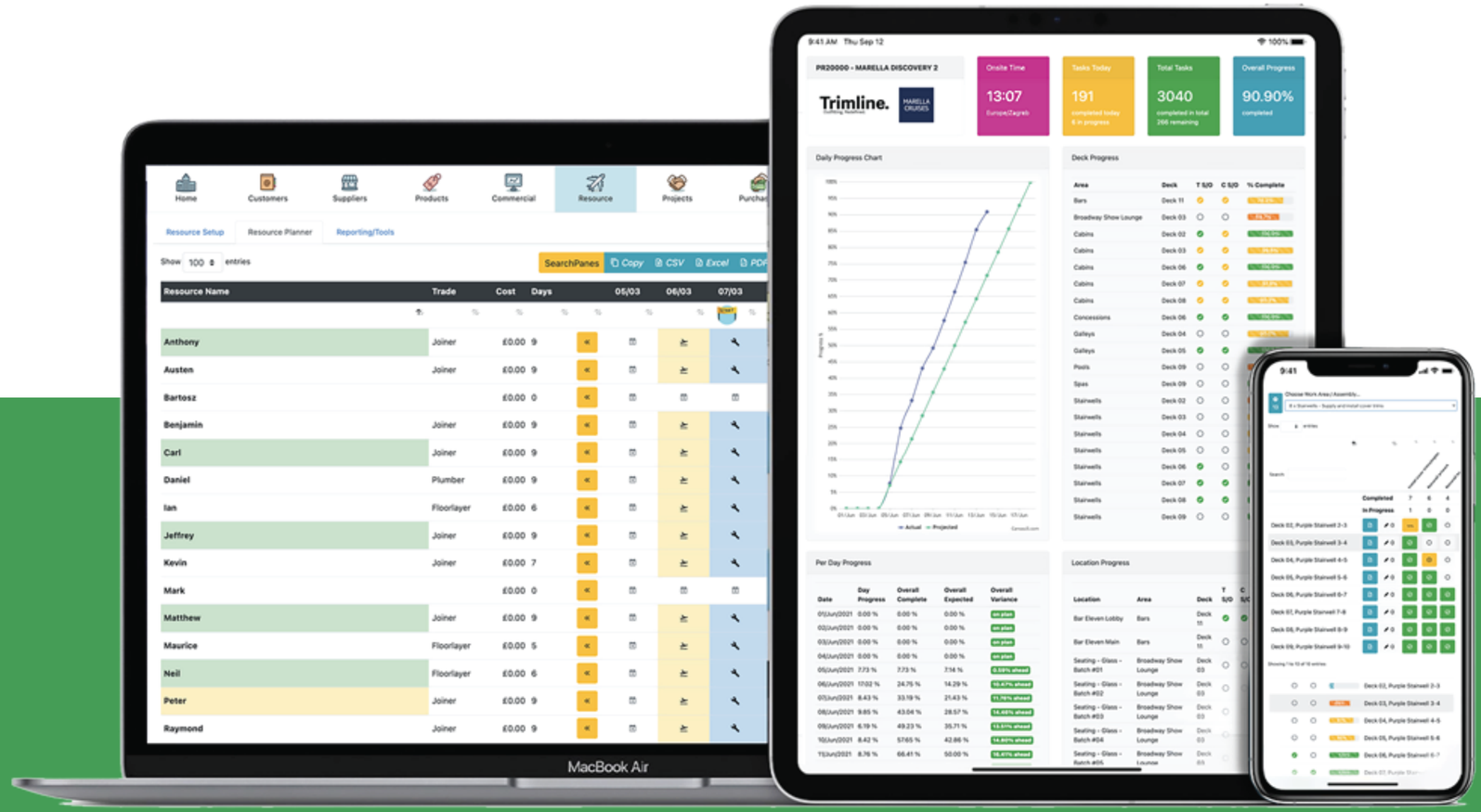
MARKETING

Embed key spaces in public websites.

Trimline.

TAPP IS OUR NOT SO SECRET WEAPON.

One central platform, bringing all our data together, to provide a superior service for our customers.



VESSEL DATABASE & ITINERARIES

SHIPPING & LOGISTICS

TRUE OPEN-BOOK FINANCES

PHOTO ARCHIVE

TASK & ACTIVITY TRACKING

PROJECT PLANNING

SHIPMENT TRACKING

RAMS RECORDING

CONTRACTOR MANAGEMENT

RISK REGISTER

DRAWING REGISTER & APPROVALS

LIVE PROGRESS TRACKING

MATERIALS & FFE MANAGEMENT

STOCK / INVENTORY CONTROL

Trimline.



THANK YOU.

enquiries@trimline.co.uk

www.trimline.co.uk

Trimline.